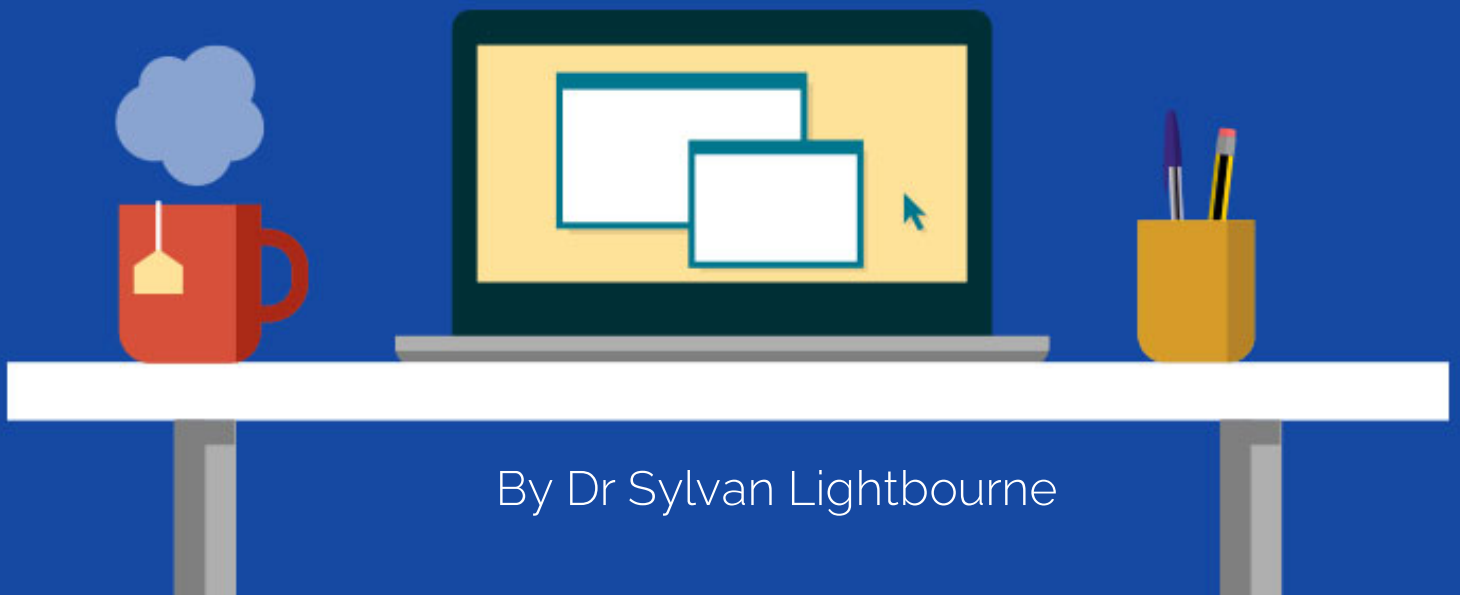


# Syndication

## Through Merger & Acquisition

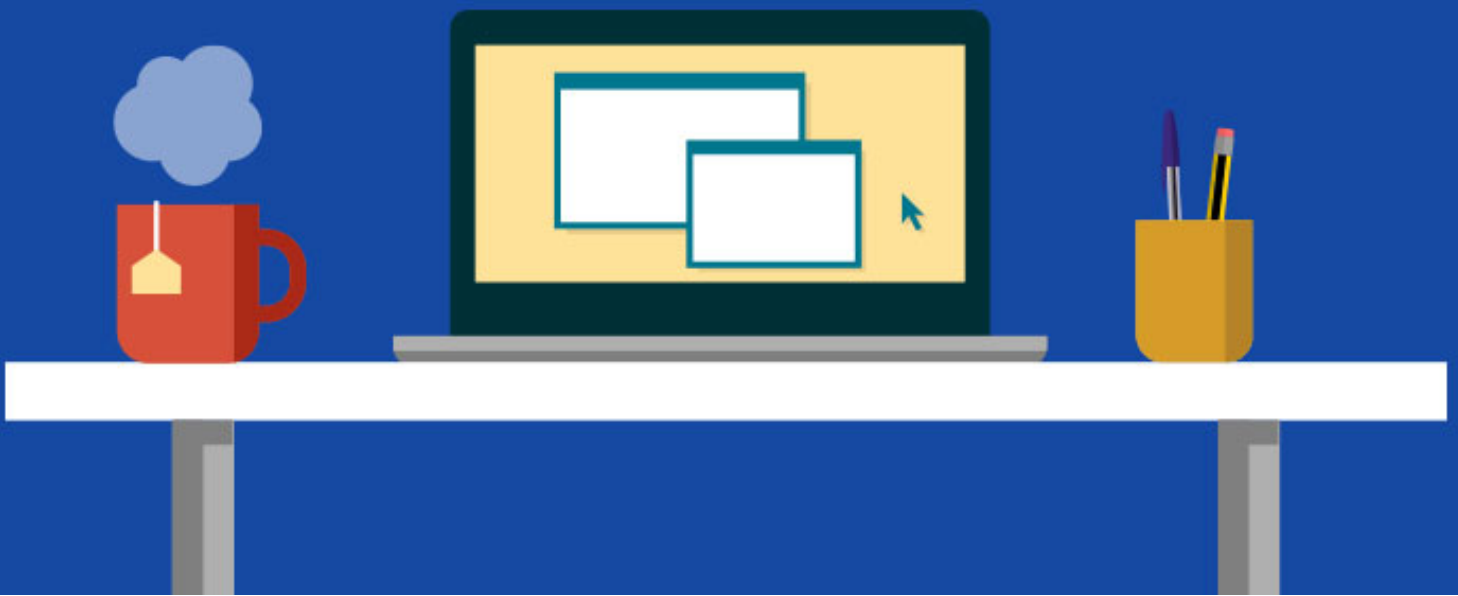
### FOR THE SECURITY UPSTART



By Dr Sylvan Lightbourne

# 6 STRATEGIES OF SECURITY SYNDICATION & HOW TO USE ITS MERGER DURING AN EARLY UPSTART GROWTH

## STRATEGY 1- BOARD DIVERSIFICATION



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## Create Syndicate Security Policies

The journey of a security professional to enter into a new passion of creating their own security entrepreneurial business is indeed a step towards expanding their expertise into new territories.

The business to business model has never failed as it still remains the most effective brand management endorsement an entrepreneur can find useful in expounding.

External expansion cannot be fruitful unless internal controls are examined and enforced as organizational politics are formulated as policies and procedures.



## Procedure for Operational Management

As a new startup, the enforcement of these ground rules ensures greater compliance is met with the internal stakeholders seeking an opportunity to grow the business.

While growth consulting investment is crucial, the major growth investing schemes bolstering its capability to dominate a specific market share, organizational mutiny is one investment worth preventing.

Thus, the initiative of a security entrepreneur to create powerful internal syndicate corporate policies and procedures governing the actions of board of directors and board managers, whilst their operation are essential in preventing legal litigations and external syndicate takeover.

### Board Managers

The internal syndicate strategy is to encourage a unified body of professional to focus on market dominance and futuristic challenges facing them as a new entrant into the market.

A team not focus on talent management but on value management, of creating strong supportive financial and brand capital management controls metrics, determined solely to withstand all economical conditions; purposely created or not.

As internal disturbances and strife can interfere with growth productivity and instill a kind of authoritative weakness amongst the ranks.

For it's all about the syndicate and the measuring up your end of the bargain, by introducing new improved security services to the market economy.

The security risks emanating out of strict internal controls are in relation to board retention, as their actions are greatly measured as a growth company and mechanism would be in place to buy out failing directors or change their positions within the company framework.

As an industry so profitable, it is impossible to retain services of personnel or upper management for a lengthy period of time as each can provide similar goals setting in the security market on their own accord, leaving with confidential ideas or existing high value clientele to create their own competitive stance.

Startups in the syndicate must understand the industry as inhabitation within a co-inhabitant industry is necessary to shoulder competitors, who hold dominant market opportunity and political economical positioning in contract awarding and profit spreading through the local business mergers.



Developing internal controls of direction would further allow the entrepreneur to focus on greater business initiatives externally than internally.

## Upper Management

Beginning the process of research in the market and formulating your own syndicate measures; shows to your competitors and the internal stakeholder, that your placing in the industry is one of takeover and introducing new product initiatives into the sphere.

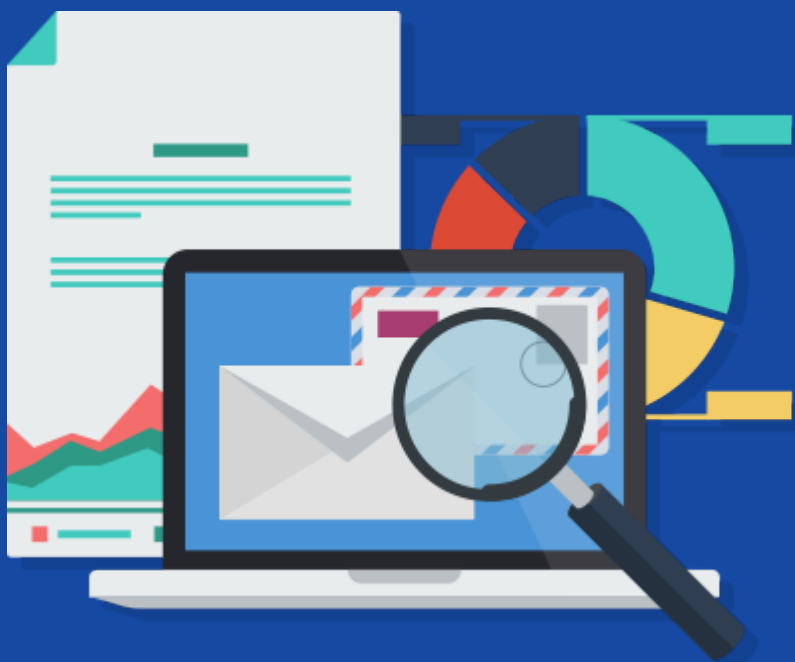
A look into a corporate governance structure from within is merely to observe that the responsibilities attached to the business ethics of functionality, is abided by the understanding of the rule of law governing board directives and an organization business practices.

Regardless of these protective measures to protect investors and collateral holders, it is rescinding enough to have a thought that simplicity and advocacy wins the diplomatic board room rumor of business impropriator and weak dominant market share.

Incumbent to all security entrepreneurial startup is to provide yourself with enough armory in securing enough foothold when the artillery strikes.

For their ruthlessness in the industry will occur and if preparation for the business wars is not shown in the early business stages, it will appear when dominating in the market occurs.

Corporate policies and procedures will be enhanced to suit the new environment, once growing occurs but remember, the syndicate functions as a unified body of protectionists protecting their own revenue interests from new entrants.



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