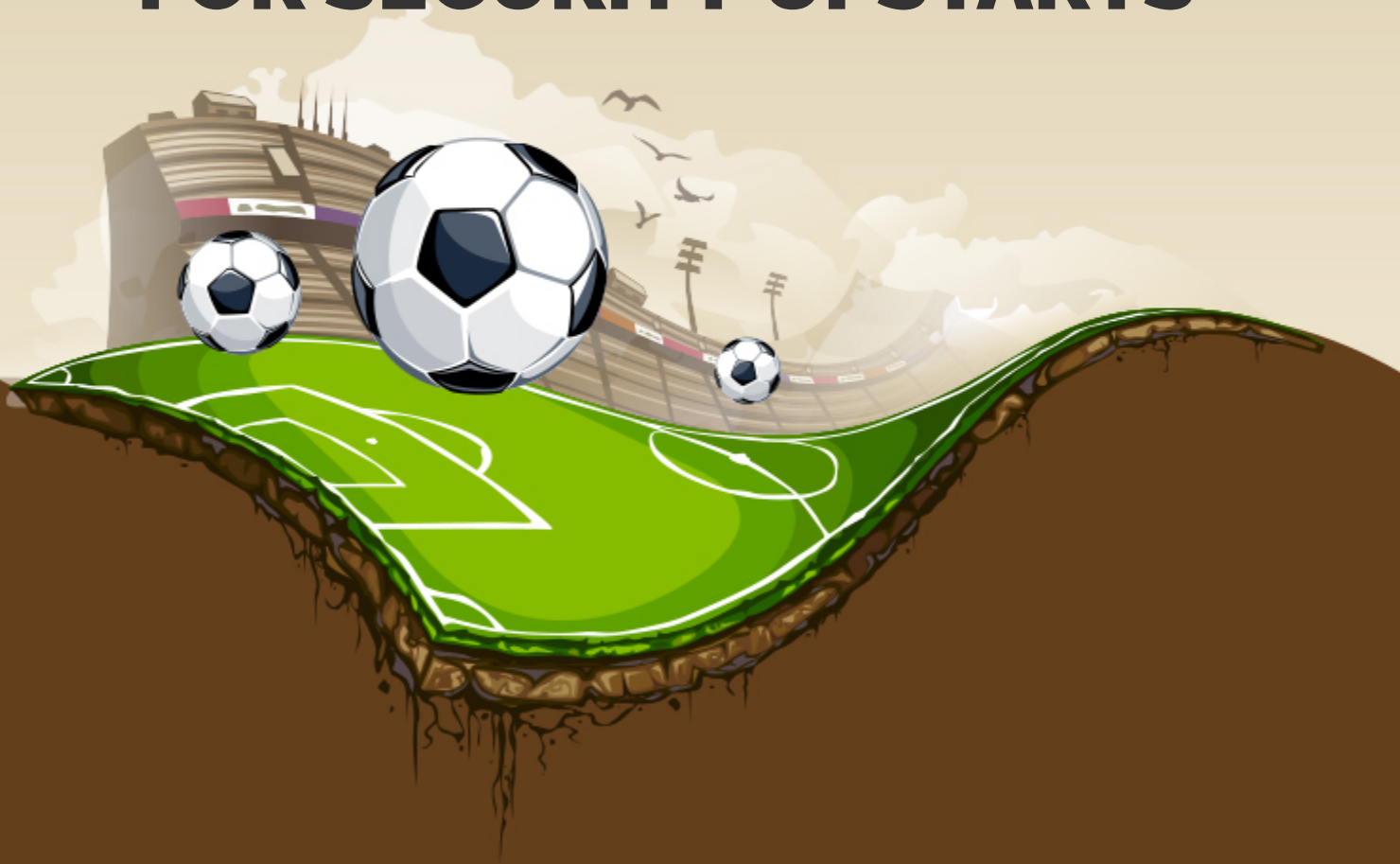


HUSTLE UP

4+

A SECURITY COACHING GUIDE
FOR SECURITY UPSTARTS



DR SYLVAN LIGHTBOURNE

BUSINESS WARS!

**HOW TO DOMINATE C-SUITE EXECUTIVES
BY SWEAT EQUITY INVESTING**

**SECURITY EXECUTIVE EXECUTION-
ON-BOARDING TALENT**



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*"Rise out of the puddle
into the gold mine of
self actualization! ." -
Dr. Sylvan Lightbourne*

PSYCHOLOGICAL WARFARE

So you are the new hire, the new security executive the organization requires you to perform exceptionally well as the new protectionist.

They require unique skills to develop and adopt specialist programs to meet their intended mission targets and market revenue growth.

Public, private or governmental security objectives rooted out of the expertise of the professional requires different techniques of adoption.

For all labeled three entities have unique challenges with financial mobility and granting of funds for all security programs to be effective.

So first know the industry practice entity you choose to hang your cape in, as they possess differential absorption of power quest and support network digestive enough to not put your attempts on a wall to be fired upon.

Limitations and resistance are within all organizational networks, so limiting your potential to the aspirant ego within yourself, will surely make you a true product of insanity.

"Save yourself a trip to be psych evaluated by your peers! ." -Dr. Sylvan Lightbourne

MONEY TALKS

The antidote is to devise a solution, ensuring which fits in process and not the ideals set by your comrades at arms.

Do understand the industry before on-boarding, require a few periods to gather Intel on the organization before being considered a new hire.

Know the entire financial analyst digest and the story it tells, know all the assets attached to its revenue growth and all the processes involved in its operation and finally, the politics found within the board of direction and their shareholder value inputs.

The research shall itemize the difficulty it can place on you as the new onboard.

A security external audit and an internal audit during your first week shall place you in a benefittal position to consider yourself as the new hire, not getting any unsurprised data on solutions you cannot control incidentally or coincidentally.

Be the power broker full of arsenals to play any corporate game, be the game changer in the industry and be adamant and confident in every decision you make, regardless if it has been rebutted out in favor of another useless idea.

"Enemies at the gateway, a seeming friendly greetings becomes sour! ." -Dr. Sylvan Lightbourne



MONEY WOES

The challenging fact behind corporate struggles is that everyone wants to be the exception, be the one who exalts the belief of being the most dedicated workforce; adamant for all raises and benefits.

These common challenges do not resonate in all entities chosen above. As the private security sector or division plays a more operational expense role in devising rubric ways of how money earned can be spent.

As corporate dilemmas and conversations on how its importance can reward the company financially by having a cost saving initiative to clientele, or for the security department, in relation to how the angle fits when it comes to the entity you choose to be the new hire.

Onboarding in the industry all represents the similar importance of having a security executive, regardless of an organization's financial position.

Whether in command of an entire fleet of officers' assets or information technology and its infrastructure your only prized assets, is you the expert.

The organization must welcome new risks to gain new productivity and the security executive shall be close to every decision the corporate decides onwards.

Again in reminiscence, doing the work intended to know your industry, be the guard keeper to the sector and to never adopt the channeled concept of failure is not an option in creating measures.

"Rise out of the puddle into the gold mine of self actualization! ." -Dr. Sylvan Lightbourne



THANK YOU

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QUESTIONS**

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